2019 Partner Agency Conference
#PartnerStrong

Accomplishing More Together!!
Things you’ll need to know...

• Packets
• Sessions
• Surveys
• Evaluations
• Restrooms
• Lunch and Snacks
• Breaks
Welcome our new CEO

Nicole Lamboley is the President & CEO of the Food Bank of Northern Nevada, a position she assumed in June 2019. Prior to becoming CEO, Nicole served on the Board of the Food Bank of Northern Nevada and as a partner on the Prescription Pantry program. With nearly thirty years of comprehensive leadership and management experience in the public and non-profit sectors, primarily in Nevada, but also in Washington, D.C., and San Francisco, Ms. Lamboley has held positions as Administrator of the Child Health Institute at Renown Health; Chief Deputy Commissioner at the Nevada Division of Insurance, and Chief Deputy Secretary of State under Nevada Secretary of State Ross Miller where she oversaw the state’s 2010 Census outreach efforts in coordination with the U.S. Census’ Nevada team.

She also serves as a board member for the Guinn Center for Policy Priorities, the Washoe K-12 Education Foundation. Ms. Lamboley received her B.A. from the University of Notre Dame and a Master’s degree from Georgetown.
## FY19 at a Glance

<table>
<thead>
<tr>
<th>Distribution by Type</th>
<th>Total Pounds</th>
<th>Total Meals</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Partner Agencies</strong></td>
<td><strong>16,140,919</strong></td>
<td><strong>13,450,766</strong></td>
</tr>
<tr>
<td>Mobile Harvest</td>
<td>1,990,741</td>
<td>1,658,950</td>
</tr>
<tr>
<td>Back-Pack Kids</td>
<td>99,745</td>
<td>83,120</td>
</tr>
<tr>
<td>School Pantry Program</td>
<td>209,474</td>
<td>174,561</td>
</tr>
<tr>
<td>CSFP</td>
<td>1,099,712</td>
<td>916,426</td>
</tr>
<tr>
<td>Other FA Food Banks/D2S</td>
<td>534,968</td>
<td>445,806</td>
</tr>
<tr>
<td>Trash</td>
<td>552,315</td>
<td>460,262</td>
</tr>
<tr>
<td>Kids Café</td>
<td></td>
<td>292,234</td>
</tr>
<tr>
<td>SNAP</td>
<td></td>
<td>1,635,216</td>
</tr>
<tr>
<td><strong>Subtotal:</strong></td>
<td><strong>19,540,591</strong></td>
<td><strong>18,211,276</strong></td>
</tr>
</tbody>
</table>
Who did all of that food go to – to nearly 91,000 people each month

<table>
<thead>
<tr>
<th>Average Monthly Served by Program</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>CSFP</td>
<td>2,193</td>
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<tr>
<td>Mobile Harvest</td>
<td>7,143</td>
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<tr>
<td>Partner Agencies</td>
<td>76,939</td>
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<tr>
<td>School Pantries</td>
<td>1,376</td>
</tr>
<tr>
<td>Backpack</td>
<td>876</td>
</tr>
<tr>
<td>Kids Café</td>
<td>1,896</td>
</tr>
<tr>
<td>SNAP Outreach</td>
<td>266</td>
</tr>
</tbody>
</table>
Let’s Talk TEFAP

— FY18 Total TEFAP Pounds received by FBNN
3,291,228

— FY19 Total TEFAP Pounds received by FBNN
6,850,419

We expected 1.6 million additional pounds and we received over 3.5 million pounds.
3.5 million pounds of TEFAP

We had to shift how we do business and we asked that you shift how you do business.
Increase in shelf stable food from TEFAP
Increase in fresh produce from TEFAP and donations
Increase in dairy and meat from TEFAP
Decrease in non-perishable donations
Advocacy Updates

Federal Issues:
The Food Bank of Northern Nevada is tracking the progress of Child Nutrition Reauthorizing during the 116th session of the United States Congress. Ensuring strong participation in summer meals, afterschool programs, weekend backpacks and school breakfast and lunch programs is important to the health of millions of children. All kids should be able to access these programs and never be shamed or denied food simply because they don’t have the funds needed to pay.

We continue to support the following marker bills:
• Hunger Free Summer for Kids Act of 2019 (S.1918)
• Summer Meals Act of 2019 (S.1908)
• Summer Meals Act (H.R. 2818)
SNAP and ABAWD’s:
Washoe County is currently the only county not covered by a waiver with the USDA. The current waiver expires on December 31, 2019. DWSS has submitted a waiver for 2020 with USDA. As soon as we are notified by the USDA as to whether or not the 2020 waiver is approved, we will share what counties will need to be in compliance with the ABAWD work requirements for SNAP. We do expect Washoe County residents will continue to be required to comply with the work requirements.

2019 Legislative accomplishments:

SB 178: made the Governor’s Advisory Council on Food Security a permeant standing committee and creates the Food for People Not Landfills program.

SB 443 invested $1.5m to raise the reimbursement rates for senior congregant meals to $3.20. The same rate that child nutrition meals are reimbursed at.

AB 326 created tax credits for fresh food retailers located in underserved communities through the Nevada New Markets Jobs Act. This program is administered by the Nevada Division of Business and Industry.
Updates from Operations

New Food items coming your way...

• **Powdered Ensure**: Should be on the shopping list (purchased) by the second week of October.

• **SlimFast**: First delivery should be received the day of the conference . . . and it’s FREE, donated by Raley’s.

• **Tortillas**: First delivery for shopping list (purchased) will be picked up this coming Monday, Sept. 30th. Orders will come in every other *Monday, consisting of 6” Corn and 10” Flour.

• Holiday season is approaching which means that food drives will be ramping up. The variety of repacked categories should improve by late October.

• Expanded opportunity in partnership with LDS church, that will result in additional donated food.
We don’t do this work alone. The whole essence of what we’re talking about is collaboration.
#PartnerStrong

• **partnership**
  • *noun*
  • partnership | 'pärt-nər-,ship also 'pärd- |

**Definition of partnership**

• **1**: the state of being a **partner** : PARTICIPATION
  //scientists working in *partnership* with each other

• **2a**: a legal relation existing between two or more persons contractually associated as joint principals in a business
  //began a legal *partnership* with his uncle

  **b**: the persons joined together in a partnership
  //the *partnership* computes its net income ... in a manner similar to that of an individual— J. K. Lasser

• **3**: a relationship resembling a legal partnership and usually involving close cooperation between **parties** having specified and joint rights and responsibilities.
  //The band has maintained a successful *partnership* for 10 years.
#PartnerStrong

- Communication
- Reach
- Collaborate
- Engage
- Share
Strong Communication is key to any relationship and we are certainly in a relationship!!

1. Respond when we reach out
2. Reach out to us when you are in need
3. Share communication throughout your organization
4. Use our new Facebook user group!!

https://www.facebook.com/groups/FoodBankNNPPartners
Facebook User group

https://www.facebook.com/groups/FoodBankNNPartners
Reach

• Be willing to REACH out beyond what you currently do
• Consider a change that could improve the experience of a client
• Find what is uncomfortable and try it!
Collaborate

• Learn what other partners do
• Find ways to engage with other partners
• Identify a project that you can work on together
• Be willing to be part of something without concern about credit or thank you’s
Engage

• Advocacy
• Workshops
• Community Activities
Share

• Share your Wins
• Share your Challenges
• Connect through social media
Partner Agency Survey

• 90 Responses!!
• Overall –
  – 93% of partners are highly satisfied or satisfied with our partnership!!
  – 7% are not satisfied with the partnership – let’s focus on improving this!!
Highlights

38% of partners only access donated food

Meat and Dairy are the items most commonly purchased

TEFAP has helped to provide and average of 2-3 additional bags of food to a client

42% of food assistance programs are open for 10 hours or more each week!
Today’s Goals!!

• Review the agenda and identify if you should be participating in basic workshops or advanced workshops.

• Remember that at the end of the day, the work that we do every day is about making the lives of the families that we serve in our communities better!! Strong Partnerships =

• Engage in each session and participate! Leave today with one commitment that you will ACT on – making your program better for the clients that we assist.
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